



## Title: Transaction modeling on e-Commerce

**Authors:** GONZÁLEZ-CASTOLO, Juan Carlos, RAMOS-CABRAL, Silvia, ZATARAIN-DURÁN,  
Omar Alí and HERNÁNDEZ-RUEDA, Karen

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**ECORFAN-México, S.C.**

143 – 50 Itzopan Street

La Florida, Ecatepec Municipality

Mexico State, 55120 Zipcode

Phone: +52 1 55 6159 2296

Skype: ecorfan-mexico.s.c.

E-mail: contacto@ecorfan.org

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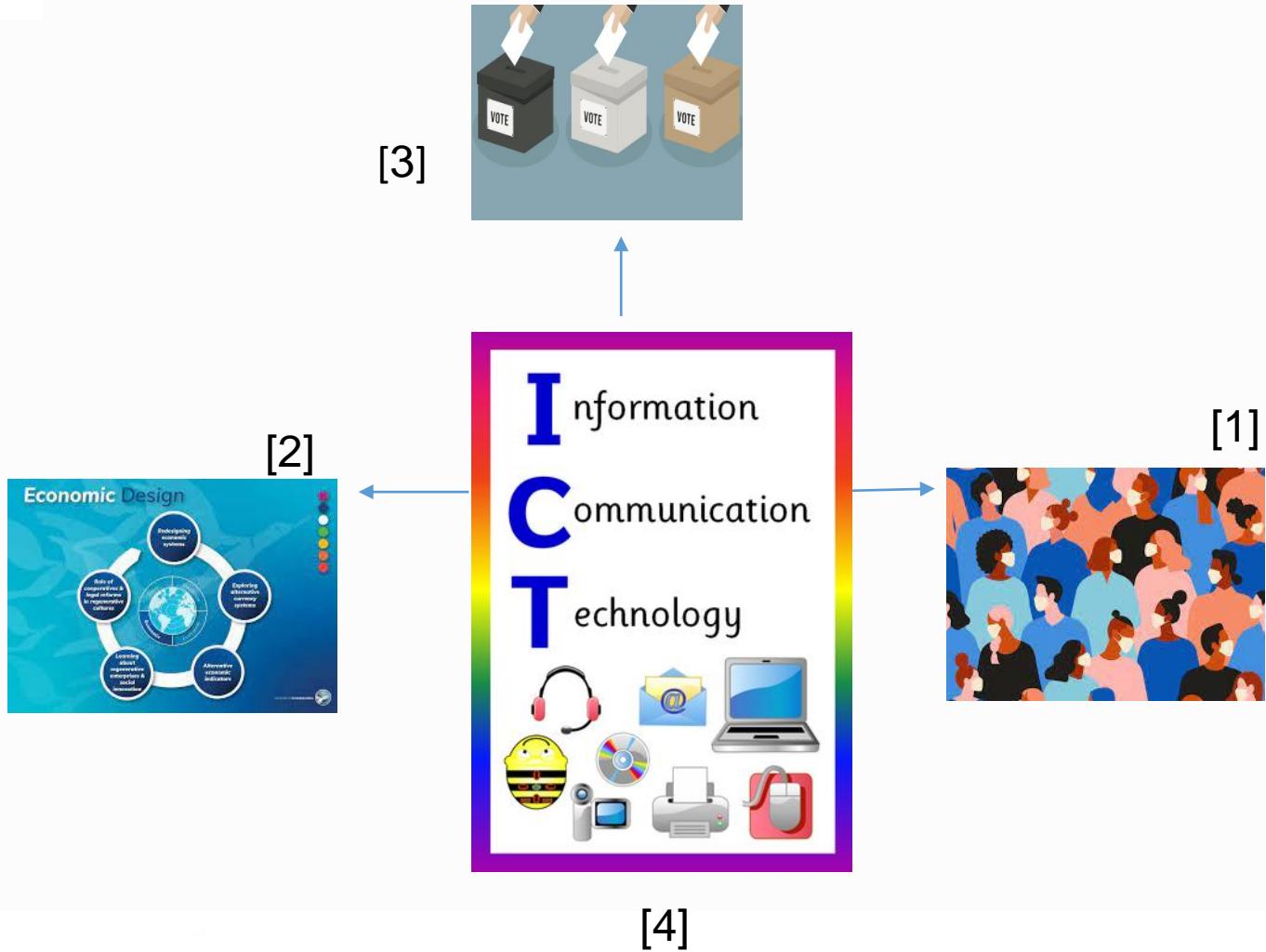
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# Introduction



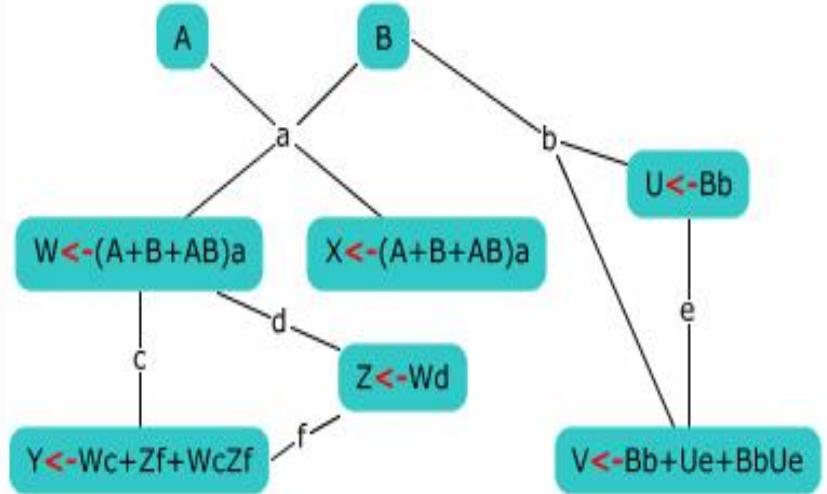
# Background Glossary

Concept	Meaning	Equation
<i>Greed state (Gs):</i>	the emotional level at which a <i>consumer</i> ( <i>Cmer</i> ) is willing to buy a <i>product</i> .	
<i>Product (P):</i>	a service and/or object that is offered in the market.	
<i>Consumer (Cmer)</i>	the <i>entity</i> that acquires a <i>P</i> through a <i>purchase-sale transaction (pst)</i> .	
<i>Entity:</i>	the organization or individual.	
<i>Purchase-sale transaction (pst)</i>	Process to pay with money and receive a <i>P</i> in exchange. To simplify the language, this will be called <i>transaction</i> only.	
<i>Provider (Pder)</i>	the entity that offers its <i>P</i> looking for a <i>pst</i> for said <i>P</i> .	

# Background Glossary

Concept	Meaning	Ecuation
eConsumer (eCmer) and eProvider (ePder)	In the context of e-commerce, the Cmer and Pder are online consumer and provider. They are called as eConsumer (eCmer) and eProvider (ePder) respectively.	
Or operator	logical operator that origin a false conclusion when the premises are false	

# Conceptual Map Formalism



Logical *conceptual map* with arcs input criteria

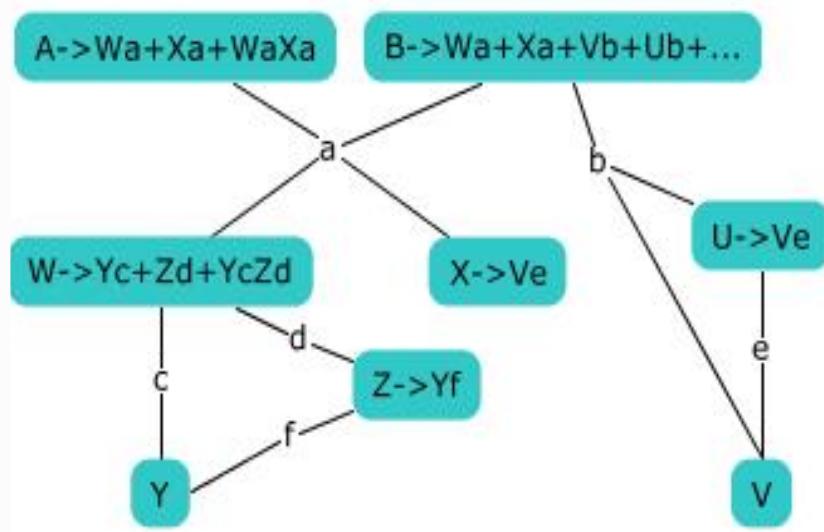
# Conceptual map formalism

## *Input criteria*

$$\begin{array}{l}
 W \quad \leftarrow \quad Aa \\
 \quad \quad \quad \leftarrow \quad Ba \\
 \quad \quad \quad \leftarrow \quad Aa + Ba \\
 \quad \quad \quad \leftarrow \quad Aa + (AB)a \\
 \quad \quad \quad \leftarrow \quad Ba + (AB)a
 \end{array} \quad |^{(3)}$$

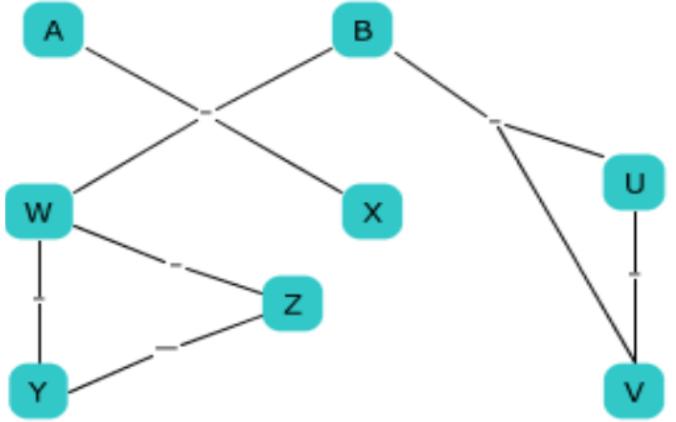
$$\begin{array}{lll}
 Aa & \equiv & aA \\
 (AB)a & \equiv & AaBa
 \end{array} \quad |^{(4)}$$

# Conceptual map formalism output criteria



Logical *conceptual map* with arcs output criteria

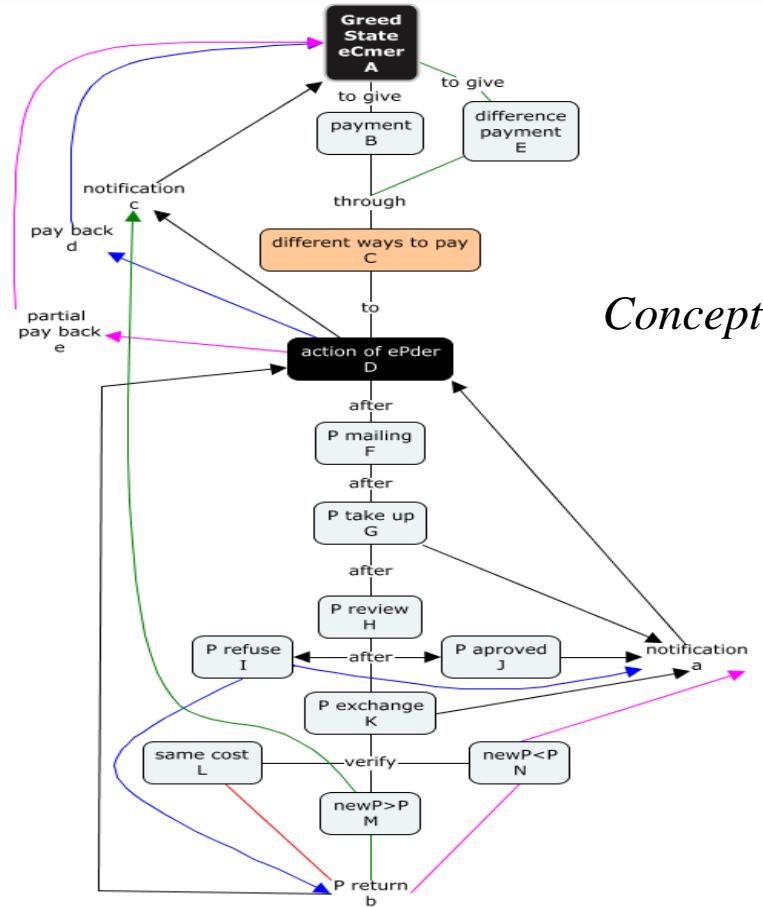
# Conceptual map formalism output criteria



input arc to node			output arc from node		
Node	$\leftarrow$	<u>Eq</u>	Node	$\rightarrow$	<u>Eq</u>
A	$\leftarrow$	...	A	$\rightarrow$	...
⋮	⋮	⋮	⋮	⋮	⋮

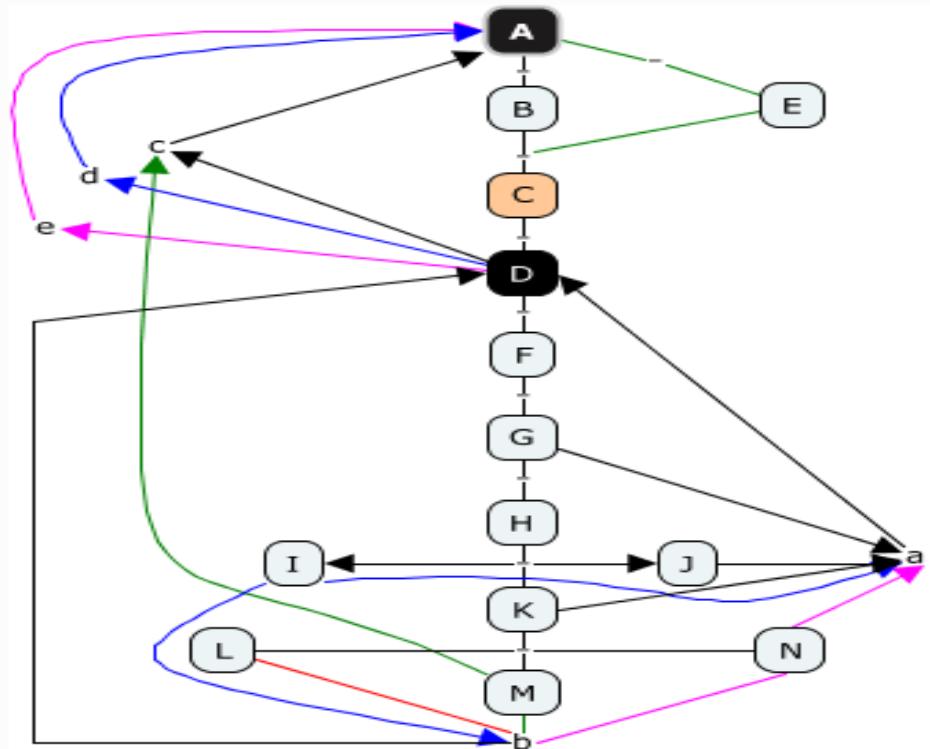
Formal *conceptual map* representation

# Transaction Modeling



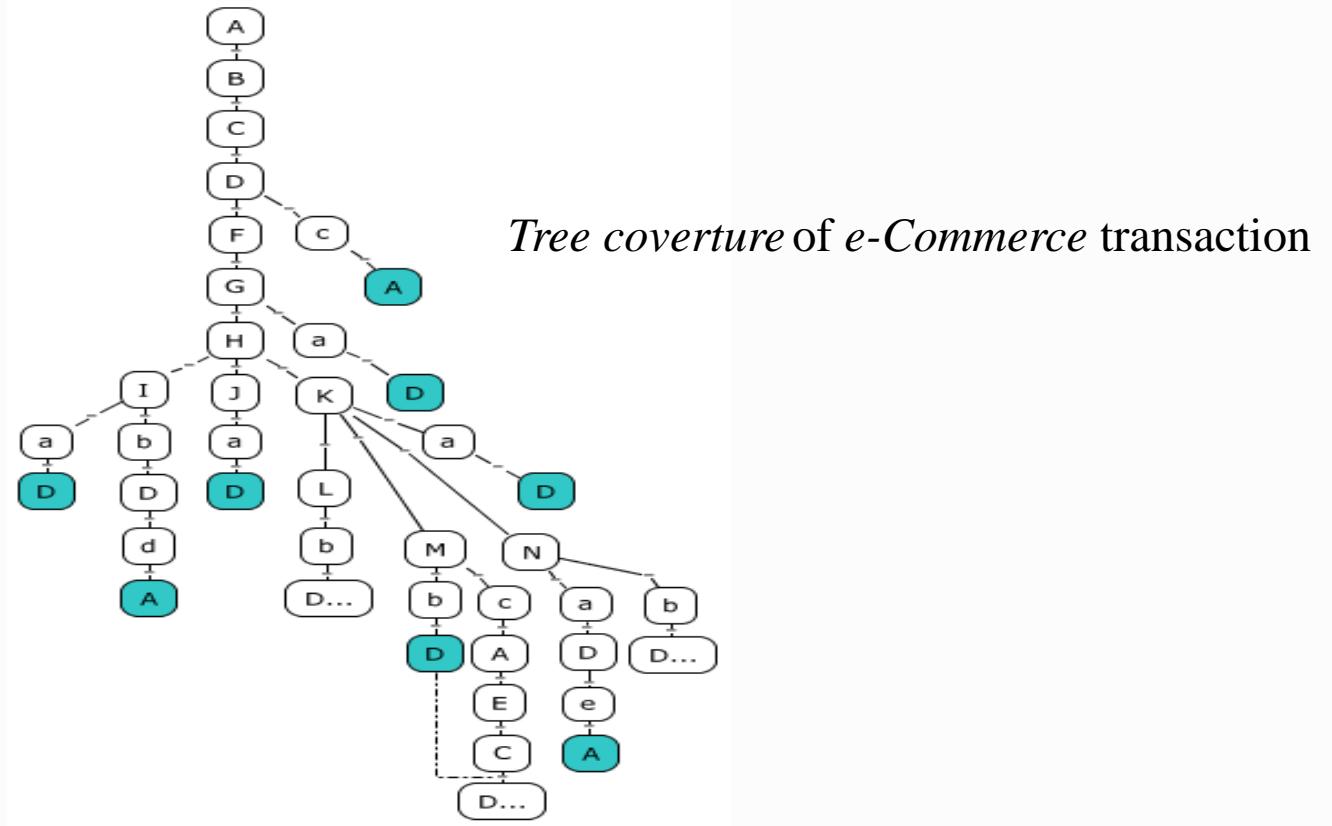
*Conceptual map of e-Commerce transaction.*

# Transaction Modeling

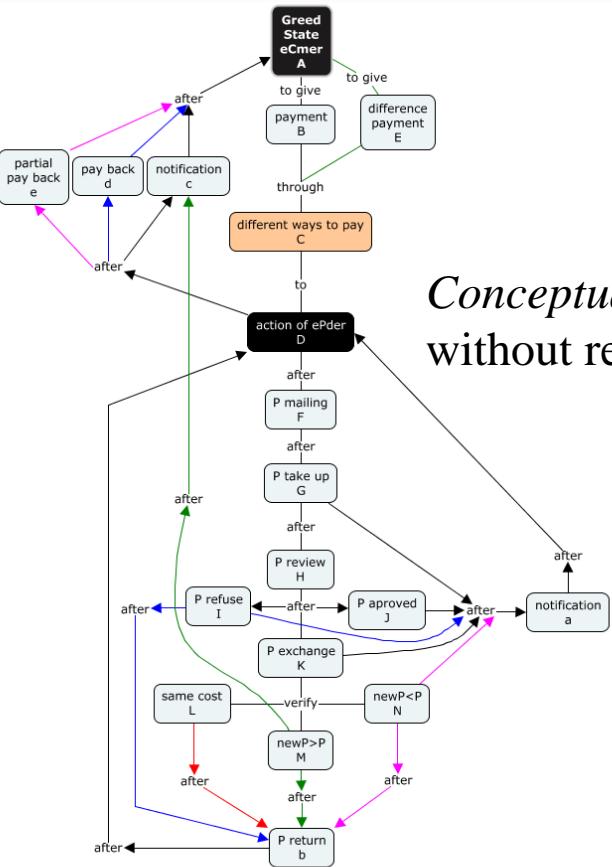


Graph to represent the transaction

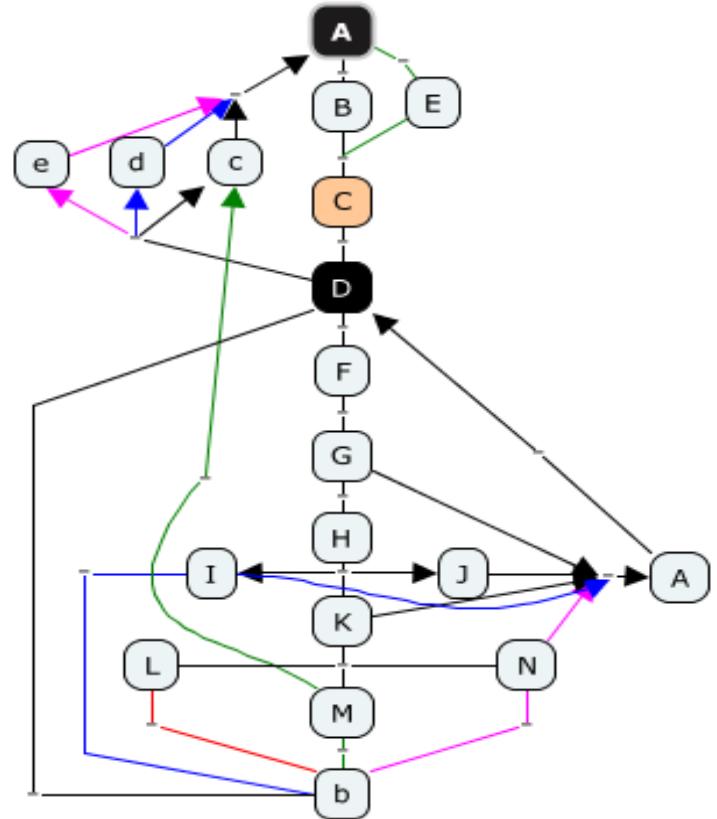
# Transaction Modeling



# Transaction Modeling



*Conceptual map of e-Commerce transaction without relevant arcs.*



Graph to represent the transaction without relevant arc.

# Conclusion?

- This paper presented a description of the elementary sale-purchase transaction. The transaction can be described using conceptual maps in an easy way, but this is not enough to analyze the process.
- The proposal is a formal model that facilitates his analysis.
- The model consists of a graph and equations of input and output from nodes. The work concludes with the model, but the research continues about the analysis method, modification method, and/or transform this to Petri net representation.
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## Transaction modeling on e-Commerce

¿Preguntas ?

[jcgcastolo@hotmail.com](mailto:jcgcastolo@hotmail.com)

[silvia.ramos@academicos.udg.mx](mailto:silvia.ramos@academicos.udg.mx)

[omar.zatarain@academicos.udg.mx](mailto:omar.zatarain@academicos.udg.mx)

[karen.hrueda@academicos.udg.mx](mailto:karen.hrueda@academicos.udg.mx)

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